INDIAN TEXTILE TRADE DELEGATION TO ITALY

Italian Trade Commission, New Delhi and ACIMIT (Italian Textile Machinery Association) as a part of their initiatives to promote Italian textile sector focusing on "Italian Green Technologies Supporting Sustainable Textile Processes" between India and Italy, organized a fully-sponsored trip of Indian textile delegation comprising representatives of leading Indian textile companies from India to Milan and Conegliano in Italy from 24th-31st March 2019. Representatives from CITI Member Companies like Vardhman Textiles, Arvind Ltd., Raymond Ltd., RSWM Ltd., Gimatex Industries, Pratibha Syntex Ltd., Winsome Yarns, Technocraft Industries (P) Ltd., Mohan Spintex India Limited, Bhasker Industries, Rajsamadhiyala Spintex, Sarvana Polythreads, Southern Cotspinners and CITI Secretary General, Dr S Sunanda were part of the Indian textile delegation.

ACIMIT (the Association of Italian Textile Machinery Manufacturers) is the Italian Association serving the Italian companies that produce textile machinery and related accessories since 1945. ACIMIT launched a Sustainable Technologies Project, aiming to increase the commitment of Italian textile machinery manufacturers to invest in sustainability. There are 42 member companies participating in the ACIMIT Sustainable Technologies Project. Till now, 220,000 tons CO2 eq. avoided emissions with 1371 Green Label generated by member companies since 2011.

MOU Signed between CITI and ACIMIT

During the visit an MOU was signed between Confederation of Indian Textile Industry (CITI) and



Association of Italian Textile Machinery Manufacturers (ACIMIT) on 25th March 2019 at ACIMIT Headquarter in order to enhance mutually beneficial cooperation and exchanges in the textile and clothing industries and to support each other in the events that either is organising.

On this occasion, CITI Secretary General met Mr. Alex Zucchi, President, ACIMIT, Mr. Federico Pellegata, Director, ACIMIT and other officials of ACIMIT and handed over a presentation on "India: An Attractive Investment Destination" to them.

ACIMIT also felicitated Dr. Sunanda and other Indian delegates with a certificate for their observations and understanding on new innovations in Italian Textile Machinery.



Company Presentations at ACIMIT Headquarters, Italy

Mr. Angelo Vanali, Past President, ACIMIT and Mr. Andrea Mattiello, ICE-Agenzia Roma gave an overview of Italian Textile Machinery, its uniqueness and developments. Highlighting different Textile machinery products & its technologies, the following Italian textile machinery companies made presentations to Indian Textile Delegation at ACIMIT Headquarters in Italy.

ETV, LAWER, SSM GIUDICI, PLM || UNITECH || CUBOTEX || ERHARDT + LEIMER ||TESTA|| MESDAN || PIOVAN || BIANCALANI || ICS || MONTI MAC || SICAM || ROJ || DANTI PAOLO || LAIP || BRAZZOLI || TERMOELETTRONICA || COLOR SERVICE || MARIPLAST

One to One Business Meetings & Factory Visits

Series of B2B meetings and factory visits along with company presentations were organised by ACIMIT. Indian textile delegation visited the following factories during the visit.

> FADIS, FERRARO, CORINO || BIANCO || MARZOLI || MCS Company || SAVIO Company || STALAM







Overview of Italian Textile Machinery Industry

Italian companies are leaders in providing textile technology solutions. In Italy, there are approximately 300 companies who produce textile machines and related accessories, for a total of about 12,000 employees. Of this, 76% companies fall under the bracket of less than € 10 million turnover.

Italy is today one of the main producers and exporters of textile machinery in the world. In 2017, the production of Italian textile machinery amounted to 2.9 billion of Euro, 84% of which (worth 2.4 billion Euro) exported in about 130 Countries. Asia occupies a lion share of 48% of Italian exports of textile machinery, followed by Europe (35%), North America (8%), South America (5%) and Africa (4%). India was at 3rd position in 2018 among the top ten markets of Italian Textile Machinery Products with \notin 121 Milion value although indicating a decrease of 13% as compared to 2017 (Source: ACIMIT).



Italian Textile Machinery Industry's main features

- Skilled workforce and know how
- Small sized companies, i.e. flexibility, versatility;
- Customized production
- High technological level of machines (focus on production costs saving and
- machine productivity)

The supply of Italian textile machinery is characterised by a wide and complete range of:

- pre-spinning and spinning machinery
- twisting, reeling, winding machinery
- pre-weaving and weaving machinery
- knitting and hosiery machinery

- dyeing, printing and finishing machinery
- laundry dry-cleaning and ironing machinery
- Italian machines process all natural fibres as well as man-made fibres and cater to all requests of a modern textile industry.

The main reasons for the success of Italian Machinery are:

- Advanced technology, innovation, sustainability, versatility, flexibility, excellent quality and price ratio are the main characteristics that made the Italian machinery an undisputed leader in the world.
- Italian manufacturers are located in areas and towns of ancient textile tradition, where a profitable exchange of experiences with the end-users is a stimulating contribution to the improvement of the machines.
- Their machines are energy and water saving in order to remain competitive worldwide.



Textile and Apparel Trade of India and Italy

- India and Italy are 5th and 6th largest exporters of textile and apparel products globally.
- India was the 9th largest supplier of T&A products to Italy in 2018 with a value of US\$ 871 Million with a share of more than 3% in Italy's total T&A imports
- India's exports to Italy of T&A products witnessed a growth of 1% over the last five years, its share remained stagnant at ~3%.
- Apparel is the largest category with a share of 46% in India's T&A exports to Italy, followed by cotton textiles and manmade textiles having share of 20% and 18% respectively.
- In 2018, India imported from Italy textile and apparel products worth around US\$ 100 million.
- Fabric is the largest category with a share of 41% in India's T&A imports from Italy, followed by apparel having share of 25%.
- In addition, India imported US\$ 169.76 million worth of textile machinery from Italyin 2017-18.

India's Textile Machinery Imports from Italy (Values in US\$ Mn.)

Description	2013-14	2014-15	2015-16	2016-17	2017-18
Filament	0.48	0.27	0.51	1.54	0.46
Spinning	50.53	46.22	45.73	40.64	50.18
Weaving	41.6	43.09	38.68	35.31	45.32
Knitting	6.28	5.2	6.4	3.87	5.02
Spares	16.43	11.02	11.39	12.36	16.39
Non-Woven	7.77	5.81	0.72	3.33	1.11
Processing	54.77	58.24	72.08	55.65	48.01
Sewing	2.11	3.17	2.55	1.95	3.27
Total	179.97	173.02	178.06	154.65	169.76

Data Source: DGCI&S